

1+

Million of Cost Savings in USD

3000+

Hours of Work Delivered

Corporate Finance & Capital Markets Support

Client Challenges

- The client is one of the leading UK Bank and was undergoing restructuring in core IB Advisory Business
- The client formed a new sector agnostic team and head of the team was looking for best support services
- The team included senior members only and lacked junior resources, and training time.

Our Method

- Developing an offshore team with right skill sets to provide capital market and M&A deal support
- Fully productive offshore team ready to deliver client specific materials and hands on experience in client's requirement
- Quick turnaround to support live deals and preparing pitches on behalf of the client
- Standardized templates and guidelines for different analysis and quick reference tools with deal database

Impact Delivered

- Live support provided throughout the deal lifecycle including pre and post mandate providing detailed valuation and fundamental analysis, industry research, regulatory reviews and potential target and buyer identification
- Tangible marketing collateral and other material prepared for banking clients including periodic market updates.
- Quick go-to-market strategy and reduced response time and training costs at client's end.

