

**20 +**  
**Manhours**  
**Time Saved**

**50 +**  
**Companies**  
**Analysed**

## Transaction Advisory

### Client Challenges

A US-based Private Equity client wanted to analyse the recent trends of M&A transactions within the Healthcare sector space, with some insights on acquisitions pertinent to target players operating in the Covid-19 related products and services. The objective was to support the client in terms of deal statistics such as number of transactions with average deal value, deal timing etc.

### Our Method

Our team prepared an exhaustive list of completed M&As providing details related to Deal Value, Deal Synopsis, Deal Status, and other basic details of Acquirer and Target Companies. The transactions were further analyzed for indicative valuation post verification, revenue, and cost synergy computation, change in company valuation pre and post acquisitions, strategic changes incorporated in the target players post acquisitions, computation of deal multiples, among others.

### Impact Delivered

The comprehensive list of transactions was identified and analyzed for client facing activities. The complex structured and unstructured project requirements were catered in an efficient manner in the form of in-person discussions. The client could gauge deal specific statistics in the form of the average deal volume, average deal size, geographic distribution of transactions, key transaction multiples, among others. The client was looking for a quick turnaround in the request alongside high-quality detailed output. The request was completed within a couple of days with minimum involvement from client's end.

